

Revenue Analysis

This section reviews the historical growth of the County's major revenue sources from 03/04 through 09/10. Bond proceeds and internal revenue have been displayed separately to allow an unobstructed view of the growth in operating revenue. This trend analysis is followed by a detailed analysis of the 2009/2010 projected revenues that support the 2009/2010 biennial budget. Effort has been made to ensure that the historical and forecast data are as comparable as possible.

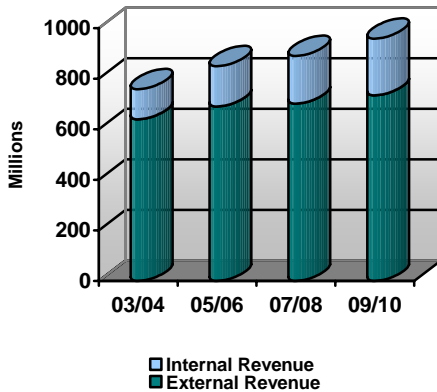
Historical Revenue Analysis

In 03/04, revenue totaled \$757.5 million. The 2009/2010 budget includes projected revenue \$957.5 million. This is equivalent to an average increase of 4.0 percent per year. Revenue growth has been most rapid in other taxes and intergovernmental receipts.

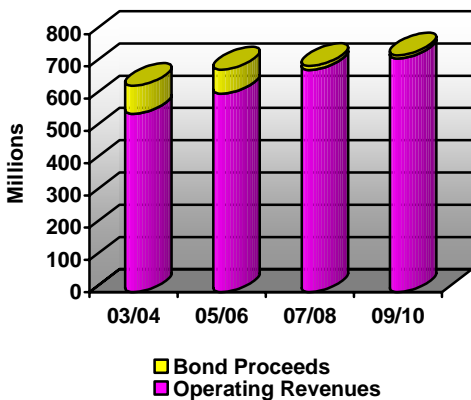
Revenue may originate from external or internal sources. External revenue, such as taxes, bond proceeds, and Federal or State grants, are cash receipts from outside the County. These cash revenues finance all County activities, services, and facilities. Internal revenue represents the movement of dollars between Clark County entities. This revenue does not increase the total amount of available resources, because no cash is received by the County as a whole.

The table (below) summarizes the major revenue sources from 03/04 to 09/10.

Total County Revenue
External (cash) & Internal (non-cash)



Operating Revenue (cash) & Bonds



8 Year Revenue Summary (Millions)					
Revenue Source	03/04 Actual	05/06 Actual	07/08 Actual	09/10 Budget	Annual Growth
Property Tax	148.8	161.4	172.8	174.1	2.7%
Sales Tax	49.5	52.9	60.4	63.2	4.1%
Other Taxes	36.4	50.2	49.4	56.2	7.5%
Changes for Service	115.2	94.3	149.4	161.3	5.8%
Intergovernmental	142.4	174.7	177.9	202.2	6.0%
Bond Proceeds	87.0	74.5	12.7	9.8	-30.6%
Other External Rev.	60.3	81.6	78.4	67.3	1.9%
External Revenue	639.6	689.6	701.1	734.1	2.3%
Internal Revenue	117.9	159.9	188.2	223.4	11.2%
Total Revenue	757.5	849.5	889.3	957.5	4.0%

External revenue, which includes operating revenue and bond proceeds, has increased from \$639.6 million in 03/04 to \$734.1 million in 09/10. This represents a total increase of 14.8 percent, and is equivalent to an average increase of 2.3 percent per year.

Operating revenue (external revenue less bond proceeds) finances all County services, County funding for local service providers, and most County infrastructure projects. The lower portion of the graph to the left shows operating revenue grew by 4.6 percent between 03/04 and 09/10. Growth in operating revenue is projected to grow by 5.2% between 07/08 to 09/10 on pace with the prior six years.

The County issues general obligation and revenue bond to finance specific capital projects. The amount of bond proceed received varies greatly from year to year. The upper portion of the graph to the left illustrates the fluctuation in the amount of bond proceeds, which ranges from \$87.0 million in 03/04 to \$12.7 million in 07/08. The 2009/2010 revenue forecast contains \$9.8 million in bond proceed revenue.

Components of Revenue Growth

The following table summarizes growth in revenue from 03/04 to 09/10, by major revenue source. The dollar growth increase and total percent increase are shown.

Change in Major Revenue from 03/04 to 09/10 (Millions)					
Revenue Source	03/04 Actual	.....	09/10 Proj.	Total \$ Growth	% Growth
Property Tax	148.8	.....	174.1	25.3	17.0%
Sales Tax	49.5	.....	63.2	13.7	27.6%
Other Taxes	36.4	.....	56.2	19.8	54.2%
Changes for Service	115.2	.....	161.3	46.1	40.0%
Intergovernmental	142.4	.....	202.2	59.8	42.0%
Bond Proceeds	87.0	.....	9.8	(77.2)	-88.8%
Other External Rev.	60.3	.....	67.3	7.0	11.7%
External Revenue	639.6	.....	734.1	94.5	14.8%
Internal Revenue	117.9	.....	223.4	105.5	89.5%
Total Revenue	757.5	.....	957.5	200.0	26.4%

The paragraphs which follow, discuss the major components of the \$200 million increase. A brief description of each major source and the underlying causes for the change is also provided.

Change in External Revenue Sources

Property Taxes

Increased property tax revenues account for about 12.7 percent of the total increase in County revenues from 03/04 to 09/10. This growth is principally due to the increase in new construction within the County through 2007. Property tax revenue has historically grown by over 12 percent per year (1990-1996). The Cascade Park annexation (1997) and Referendum 47, which capped property tax growth, has caused property tax revenue growth to slow to about 5 percent per year.

Washington voters further restricted property growth with the passage of I-747.

In short, I-747 restricts growth in property taxes to 1% plus new construction. The 2009 levy is set at 101% of the prior year property tax collection. This restriction has caused property tax collections as a percent of growth to slow from approximately 5% to a projected 2.5% in 09/10.

Sales Tax

Sales tax revenue has increased by \$13.7 million since 03/04. Most of this increase is due to an increase in the tax rate of 1/10th percent in 1999 and 3/10ths in 2007. The 1999 increase is authorized by the State Criminal Justice Act and is dedicated to Law and Justice programs. In 2007, the county authorized its final 2/10ths dedicating it to law and justice and added an additional 1/10th authorized by the state for the meth tax initiative.

Other factors that have impacted sales tax revenues positively include the additions of commercial and retail business in the county. However, the steep decline in recent activity is reflected in the 2009/10 budget. Forecasts estimate that sales tax collections will decrease by 2.2% in 2009 and rebound by 2.4% in 2010 making the net change negligible.

<i>Change Since 03/04</i>	<i>\$25.3 million</i>
<i>Ave. Annual Rate</i>	<i>2.7 percent</i>

<i>Change Since 03/04</i>	<i>\$13.7 million</i>
<i>Ave. Annual Rate</i>	<i>4.1 percent</i>

<i>Change Since 03/04</i>	<i>\$19.8 million</i>
<i>Ave Annual Rate</i>	<i>7.5 percent</i>

<i>Change Since 03/04</i>	<i>\$46.1 million</i>
<i>Ave. Annual Rate</i>	<i>5.8 percent</i>

<i>Change Since 03/04</i>	<i>\$59.8 million</i>
<i>Ave Annual Rate</i>	<i>6.0 percent</i>

<i>Change Since 03/04</i>	<i>\$-77.2 million</i>
<i>Ave Annual Rate</i>	<i>-30.6 percent</i>

<i>Change Since 03/04</i>	<i>\$7.0 million</i>
<i>Ave Annual Rate</i>	<i>1.9 percent</i>

<i>Change Since 03/04</i>	<i>\$105.5 million</i>
<i>Ave Annual Rate</i>	<i>11.2 percent</i>

Other Taxes

Other taxes, which include the real estate excise tax (REET), have increased \$19.8 million since 03/04. The increase in this revenue source is the result of an increase in the volume of property changing ownership and population increases in the unincorporated areas of the County but growth rates are expected to decrease during 2009.

Charges for Services (External)

Charges for services have increased \$46.1 million since 03/04. Much of this increase reflects increased road construction, development planning, and expanded parks programs.

Intergovernmental

Intergovernmental revenue has increased \$59.8 million since 03/04. \$37 million reflects increase grants related to the county's social service programs. Another \$10 million for payments from incorporated jurisdictions related to misdemeanor cases occurring within city limits.

Bond Proceeds/Other loans

Bond proceeds/Other loans act differently than other revenue streams. Historically, the County has had significant issuances in one period but none in other periods. The county anticipates issuing \$9.8 million in 09/10 most of which is for road construction. However, \$74.5 million was issued in 05/06 with \$65 million related to refunding debt. In 03/04, \$87 million in bond proceeds were received for the Pepsi Building, Exhibition Hall, and Center for Community Health.

Other External Revenue Sources

Other external sources, including licenses and permits, fines and forfeitures, and miscellaneous revenues, have increased \$7.0 million since 03/04. Interest revenue increased by \$4.8 million after several years of interest rate decreases.

Change in Internal Revenue Sources

The increase in internal revenue of \$29 million accounts for 14 percent of total revenue growth from 99/00 to 05/06. Internal sources include internal transfers and charges received by internal service providers from other Clark County entities.

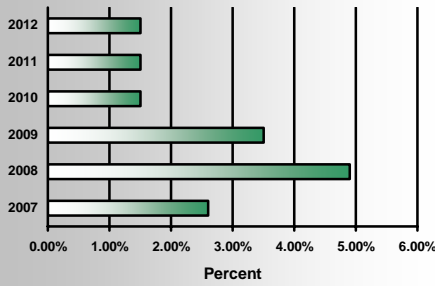
Internal Transfers and Charges for Internal Services

Internal Transfers and Internal Service Revenue have increased \$105.5 million since 03/04. These revenues reflect the movement of dollars between Clark County entities.

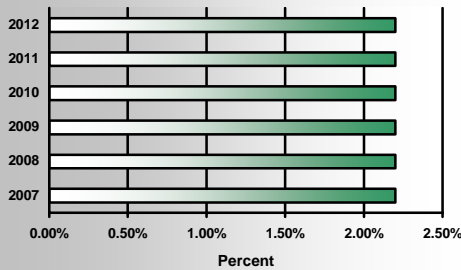
Part of the increase in internal transactions is the result of an increase in the number of fiscal entities (funds) included in the County's financial structure. The increase in internal transfers is consistent with the increase in the number of funds the County utilizes.

Most of the increase in this category deals with charges for internally provided services. Internal service providers have been replacing lump-sum subsidies with direct charges for services. This provides better tracking and cost information for internal service managers and County administration. These internal transfers and charges are "non-cash" transactions and do not represent an increase in County revenues.

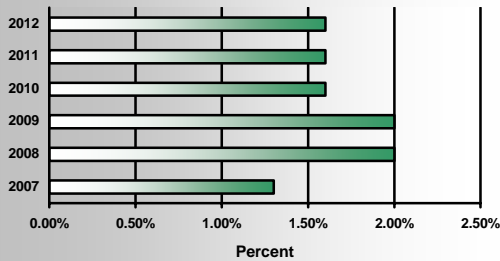
Inflation Projection



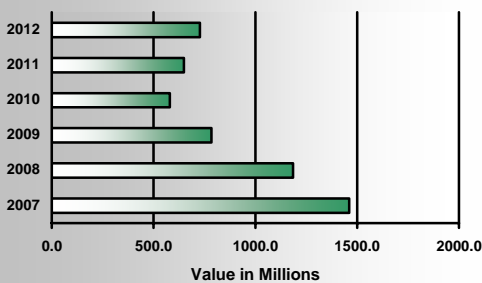
Population Growth



Employment Growth



New Construction



Revenue Forecast Process

The Budget Office in collaboration with the Auditor's Office, Treasurer's Office and other direct service departments begin the process of forecasting the next biennial budget twelve months prior to the Board of County Commissioners adopting the biennial budget. The forecast is a rolling six year revenue forecast with the first two years forming the basis for the budget. The two year forecast, which is updated annually, was the basis for the 2009/2010 forecast revenues.

2005-2010 Revenue Projection Assumptions

The following is a summary of assumptions used in the analysis.

- The regional economy will slow in 2009 and increase slightly in 2010.
- The growth rate in population for the County is projected to hold steady at 2.2 percent.
- The growth rate in population growth will not adversely impact construction through 2010.
- To the extent possible, other forecast assumptions are consistent with the County's published growth management plan. The forecast uses historical population levels, retail sales, inflation, new construction and other indicators that are consistent with the plan.
- No significant annexations are anticipated during the forecast period.

2007 - 2012 Revenue Forecast Indices

	2007	2008	2009	2010	2011	2012
Inflation Rate	2.60%	4.90%	3.50%	1.50%	1.50%	1.50%
Population Growth	2.20%	2.20%	2.20%	2.20%	2.20%	2.20%
Employment Growth	1.30%	2.00%	2.00%	1.60%	1.60%	1.60%
New Construction (millions)	\$1,461.3	\$1,185.4	\$783.8	\$579.3	\$649.0	\$727.1

Inflation

The County has enjoyed inflation levels below the low national and statewide average. This is expected to continue through 2010. Economic indicators suggest stable growth will continue in the County.

Population Growth

The population growth rate for the County stabilized in 2001 as in-migration from other states slows. The 2002 through 2005 population growth accelerated when compared to past actual growth leveling off through 2007. The forecast through 2010 is consistent with long-term population projections prepared by the State.

Employment Growth

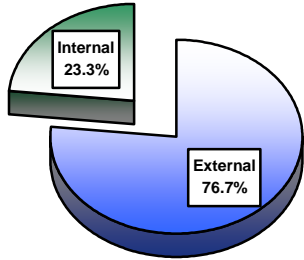
Employment growth in SW Washington is projected to grow through 2005 and then hold steady at two percent through 2010. This is a lower growth rate than the region has experienced in recent years and is consistent with the lower population growth rates.

New Construction Added to Tax Rolls

Each year the Assessor's Office prepares a three year projection of the new construction that will occur in the County. The new construction projection is used to estimate the growth in property tax revenue that is collected primarily in the General Fund and Road Fund.

2009/2010 Revenue Source Analysis

External and Internal Revenue Sources



The 2009/2010 biennial budget is supported by a two year revenue forecast of \$957.5 million. Of this amount, \$223.4 million is “non-cash” revenue that has been forecast for internal revenue sources. External revenue is forecast to be \$734.1 million for the two year period.

It is important to note that only external revenue sources provide an inflow of cash which the County may use to finance activities, services and capital projects. Internal sources, like transfers and internal service charges, are “non-cash” transactions and are used to track the movement of dollars between Clark County entities.

The paragraphs below describe the most significant external and internal revenue sources for the County. Also included is a description of the method used in forecasting revenue and any major policy issues associated with the revenue source. All figures in this section are two year amounts and reflect the revenue forecast for the full 2009/2010 biennium.

2009/2010 Revenue by Source

External Sources (Cash)

Property Tax	\$174.1 million
Sales Tax.....	63.2 million
Other Taxes.....	56.2 million
Charges for Services	161.3 million
Intergovernmental.....	202.2 million
Bond/Loan Proceeds	9.8 million
Other External Sources	67.3 million
Total External.....	734.1 million

Internal Sources (Non-Cash)

<i>Transfers & Internal</i>	
Service Charges	223.4 million
Total.....	\$957.5 million

External Revenue Sources (Cash Inflows)

Tax Sources

Property Tax \$174.1 million

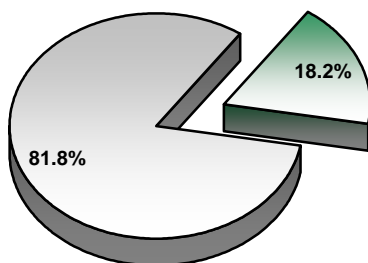
Property tax is one of the County's largest sources of revenue, accounting for 18.2 percent of all revenue. Property tax provides partial funding for the General Fund, Road Fund, Mental Health Fund, Developmental Disability Fund, Veterans Assistance Fund, and the two Conservation Futures Funds.

All real and personal property is appraised by the County Assessor for tax purposes. Each year, one-sixth of the County is physically inspected as part of the re-appraisal process. The remaining properties are re-valued on the basis of statistical calculations. All new construction is physically appraised in the year it is placed on the tax rolls.

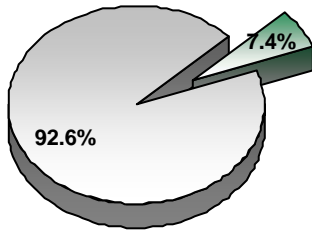
Property tax in Washington State is subject to limitations: 1) Referendum 47, which was passed by voters in 1997, limits the total amount of tax collected (the levy); 2) the rate limit, which restricts the General Fund tax rate to no more than \$1.80 per \$1,000 of value and the Road Fund tax rate to no more than \$2.25 per \$1,000 of value; and, 3) Initiative 747 which was passed by voters in 2001, limits the total amount of tax to 1%. Referendum 47 limits total collections to a percentage of the highest tax levy from the prior three years. This percentage is capped at 106 percent or the Implicit Price Deflator (a national inflation index), whichever is lower. The Implicit Price Deflator which applies to the 2001 property tax levy is 2.61 percent. However, because of I-747, 2001 rates and beyond are limited to 1 percent.

Forecasting property tax revenue begins at the previous year's levy. One adds 1.0 percent (the maximum increase allowed under I-747) and adjusts the total for new construction. The anticipated new construction adjustment is equal to the value of new construction added to the tax rolls times the previous year's tax rate. Finally, an adjustment may be made for anticipated changes in the delinquency rate. Historical experience suggests that delinquencies increase significantly when interest rates are very high, as in 1981.

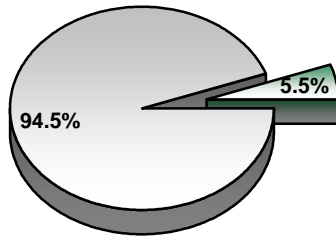
Property Tax vs. Total Revenue



Sales Tax vs. Total Revenue



Other Taxes vs. Total Revenue



Other Taxes

<i>Real Estate Excise.....</i>	<i>\$16.9 million</i>
<i>Motor Vehicle Fuel.....</i>	<i>13.7 million</i>
<i>Misc. Tax Sources</i>	<i>25.6 million</i>
Total	\$56.2 million

Sales Tax..... \$63.2 million

The County collects sales tax primarily in the unincorporated area. The County also collects an administrative fee equal to 15 percent of the sale tax revenue generated inside cities as long as cities have adopted the same sales tax rate. Otherwise, the county collects 100% of the difference in sales tax rates.

The County's locally imposed sales tax rate is 8.2 percent, or \$8.20 per \$100 purchase. Of this amount, approximately 6/10ths percent (\$.60) goes to the General Fund, 2/10ths percent (\$.20) goes to the Special Law Enforcement Fund, 1/10th percent (\$.10) goes to the CJA Fund, 1/10th percent for Mental Health Sales tax, and 2/10ths percent to Law & Justice sales tax.

Forecasting sales tax revenue is complex because a significant portion of the revenue is tied directly to the volatile building industry. Also, consumer spending behavior, particularly with respect to “big-ticket” purchases, tends to rise and fall ahead of the overall economy. The County first arrives at a conservative estimate of the overall percentage growth expected in retail sales. Based on retail sales, a base sales tax estimate is calculated. This amount is then adjusted for any known factors, such as annexation, that are likely to impact the revenue. No major annexations are anticipated during the next two years.

Real Estate Excise Tax \$16.9 million

The County imposes a 1/2 percent real estate excise tax (REET) on all real estate transactions in the unincorporated area. The 2009/2010 revenue estimate is based on a forecast that analyzes growth in the County’s assessed value, the growth in the number of employed persons in the County, the growth in inflation as it correlates to the growth in real estate prices, and the growth in the County’s per capita income. Given the projected turnover of real estate, the growth in real estate excise tax revenues is expected to slow.

Half of this REET revenue (the first .25 percent) is dedicated to capital projects included in the Capital Facilities Plan. Revenue from this source is deposited in the Real Estate Excise Tax Fund.

In 1996, the County enacted the second .25 percent real estate excise tax dedicated to the development of parks (Parks REET). The majority of the Parks REET is collected within the urban growth boundary and is passed through to the cities, primarily the City of Vancouver. The Parks REET was modified in 2002 splitting the receipts between Parks and Economic Development.

Motor Vehicle Fuel Tax \$13.7 million

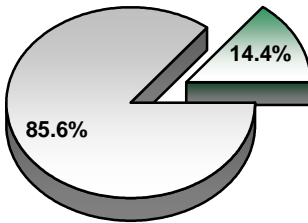
The State-wide motor vehicle fuel tax is collected by the State Department of Licensing at a rate of 37.5 cents per gallon of gas or special fuel (excludes propane powered vehicles). The County’s portion is distributed monthly. A portion is also distributed to Cities based on a population weighted formula.

Misc. Tax Sources..... \$21.1 million

Other tax sources include the motor vehicle excise tax, hotel/motel tax, gambling tax, timber harvest tax, land use tax, and leasehold excise tax. Each is forecast using source specific methodologies.

Charges For Goods & Services (External Only)

Charges vs. Total Revenue



Impact Fees \$30.7 million

Traffic Impact Fees (TIF's) are collected in fourteen TIF districts within the County. Revenue projections (\$23.2 million) are provided by the Department of Public Works based on a quantified formula. Collected funds are transferred to the County's Public Works Department to fund eligible projects. Park Impact Fees are collected in ten districts within the County. Collected funds are transferred to the City of Vancouver for the City/County Consolidated Parks program (\$7.5 million)

Metropolitan Park District (MPD)..... \$23.6 million

In 2005, voters approved the establishment of the MPD to provide funding for maintenance and selected capital for at least 35 new parks and seven miles of new trails. The Department of Public Works bills the MPD to provide the service.

Wastewater (Sewer) Fees..... \$22.3 million

Sewer fees are collected to fund the County's Salmon Creek Wastewater Treatment Plant operations and capital facilities. Fees are collected from wholesale customers within the Hazel Dell Sewer District and the City of Battleground.

Revenue projections are provided by the Department of Public Works based on the provisions of the County's agreements with its wholesale customers and historical experience. These revenues are deposited in the Wastewater Fund.

Planning Fees..... \$11.0 million

The County charges fees for the development review process to offset a portion of the costs of administering the County's land use regulations. These fee revenues are deposited in the Community Development Fund.

Clean Water Fees \$9.9 million

The County implemented a new program in 1999 to pay for efforts to collect and clean storm water. This fee helps pay for updating regulations, improve monitoring and enforcement, improve measures to control runoff, and build more facilities to manage storm water. Fees are based on the average of impervious surface per equivalent dwelling unit.

Motor Vehicle License Fees \$4.4 million

State law allows the County Auditor to charge a \$3 transaction and a \$0.75 service fee for the issuance of motor vehicle licenses. These revenues are deposited into the General Fund.

Other Charges for Service (External)..... \$59.5 million

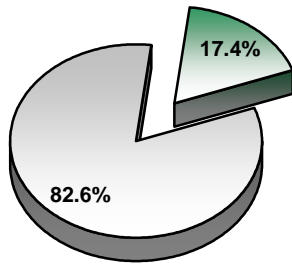
Other charges for service include admission charges for the County Fair, recording and filing fees, reimbursement from other jurisdictions for road work, parks entrance fees, ambulance fees, reimbursements from other jurisdictions for elections work, probation and adult diversion fees, charges for the sale of maps, copy center charges, microfiche charges, Sheriff's civil process fees, and several others.

Charges For Service

<i>Impact fees</i>	<i>\$30.7 million</i>
<i>MPD fees</i>	<i>23.6 million</i>
<i>Wastewater fees</i>	<i>22.3 million</i>
<i>Planning fees</i>	<i>11.0 million</i>
<i>Clean Water fees</i>	<i>9.9 million</i>
<i>Motor Vehicle Licenses.....</i>	<i>4.4 million</i>
<i>Other Charges</i>	<i>59.5 million</i>
<i>Total Services.....</i>	<i>\$161.4 million</i>

Intergovernmental Revenue Sources

Intergovernmental vs. Total Revenue



Community Services Grants \$103.0 million

This source represents numerous State and Federal grants for social service programs administered by Clark County. These revenues are deposited into the various Community Services Funds, including the Mental Health, Developmental Disability, and Substance Abuse Funds, as well as the CDBG Pass-Through and Non-Pass Through funds and the HUD Housing Rehabilitation Fund.

These revenues are projected by the staff of the Department of Community Services, based on estimates of available grant funding. These revenues may be significantly affected by changes in the State's budget situation, and may require an amended to the County budget.

Law & Justice Grants..... \$31.6 million

Law & Justice dedicated grants are received into the General Fund and partially support programs in the Prosecuting Attorney's Office, Sheriff's Office, and Juvenile. These grants have increased significantly in recent years particularly through a state Department of Corrections grant for housing inmates.

Road Project Revenue \$18.4 million

This revenue represents State and occasionally federal grant funds for road construction projects. Road project revenue is forecast by the Department of Public Works based on the timing of state supported projects. These revenues are deposited in the Road Fund and can be used only for the intended projects.

Typically, these grants require a local match which may be as low as 10 percent or as high as 60 percent of the total project.

Health Department \$16.9 million

The Health Department became a permanent part of the County in 2002. Formally, the Health Department was governed by area commissioners and city council members. It was determined that economies of scale could be achieved without diminishing services. The Department receives numerous grants.

Other Intergovernmental \$32.3 million

Other intergovernmental revenues include liquor taxes, the GMA grant, grants for child support enforcement, water quality, parks land acquisition and development grants, and energy code enforcement, Camp Bonneville, as well as payment for Animal Control services in the City, WSDOT and Network funding for offender programs, and other miscellaneous sources.

Intergovernmental

Community Services... \$103.0 million

Law & Justice Grants..... 31.6 million

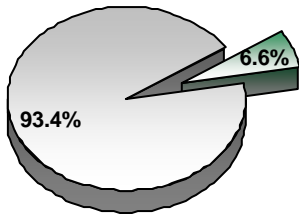
Road Project Revenue.... 18.4 million

Health Department..... 16.9 million

Other Intergovern..... 32.3 million

Total \$202.2 million

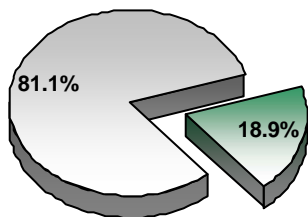
Other External vs. Total Revenues



Other External Revenue Sources

<i>Licenses & Permits</i>	<i>\$21.6 million</i>
<i>Investment Interest</i>	<i>11.5 million</i>
<i>Fines & Penalties</i>	<i>8.8 million</i>
<i>Miscellaneous & Other....</i>	<i>25.4 million</i>
Total Other	
External Sources	67.3 million

Internal Revenue vs. Total Revenue



Other External Revenue Sources

Licenses & Permits **\$21.6 million**

Building Permits: Clark County charges fees for the issuance of building and plumbing permits. These revenues are deposited in the Community Development Fund and support the cost of conducting blueprint reviews and on-site building inspections to ensure that new construction meets relevant building, plumbing, and electrical codes.

Cable Television Revenue: Clark County administers the cable television franchise privilege in the unincorporated area and collects a franchise fee from the service provider. This revenue is deposited in the General Fund. The County and the City of Vancouver have established a joint Cable TV office to administer the cable franchise, and the County pays for this service from its General Fund.

Public Health: Public Health is responsible for the inspection of food service providers as well as the inspection of septic systems. Upon the competing the inspection process, licenses and permits are issued.

Investment Interest **\$11.5 million**

The County manages a regional investment pool that includes County resources as well as resources owned by other local government agencies. The County Treasurer is responsible for investing monies. The Treasurer works closely with jurisdictions to determine cash flows needs and then invests accordingly. At December 31, 2008 investments totaled \$426 million. State law restricts what local jurisdictions can invest in.

Fines & Penalties **\$8.8 million**

The County collects fines for violations of traffic laws, County ordinances, and misdemeanors. Revenue from these fines is deposited in the General Fund. District Court revenues have been stable over the past several years. Other fines and penalties include assets seized by the Clark-Skamania Narcotics Task Force, attorney fee recoveries, welfare fraud recoupment, animal control citation fines, and other miscellaneous fines.

Other External Sources **\$25.4 million**

Other sources of revenue include fair income, the Treasurer's investment service fee, rental of county owned property, portions of the proceeds from certain Dept. of Natural Resources timber sales, loan proceeds, and capital contributions from other government agencies.

Internal Revenue Sources

Internal Transfers and Charges for Services **\$223.4 million**

Internal transfer revenues are simply the receipt of the internal transfer expenditures outlined in the Expenditure Analysis section. The revenue estimate is based on budgeted expenditures in this category. Charges for internal services represent the receipt of the internal service expenditures outlined in the Expenditure Analysis section. Like internal transfer revenue, the revenue estimate is based on budgeted expenditures in this category.