

CLARK COUNTY STAFF REPORT

DEPARTMENT: County IT

DATE: March 29, 2016

REQUESTED ACTION:

Approve a resolution authorizing the initiation of contract negotiations with Rimini Street, Inc., to perform third-party support for the County's Oracle EBS System and Databases and waiving the competitive negotiation requirements of RCW 39.04.270 due to a sole source purchase.

BACKGROUND

- We are paying ≈\$400,000 a year to Oracle for support of the FMS/ERP System and associated Oracle Databases which expires on May 31, 2016.
- Third-party Support costs half the price we are currently paying for support (≈\$200,000).
- Many entities are moving from Vendor support (Oracle, SAP) to third-party support.

DISCOVERY FINDINGS

- Two vendors offer Oracle EBS third-party support (Rimini Street and Spinnaker Support).
- Business and I.T. met and developed a list of questions and sent them to both vendors.
- Discovery sessions were held with both vendors the week of March 7, 2016.
- Follow-up sessions and deeper dives into their answers was performed with following results:
 - Only Rimini Street meets our basic requirements (see table below)
 - Costs are the same for both vendors
 - Spinnaker Support's model has potential add-on costs for services deemed 'extra'
 - Rimini Street is performing third-party support for 93 Public Sector Agencies including:
 - Washington State's Payroll System (70,000 people paid)
 - Washington State Department of Natural Resources

Rimini Street	Spinnaker Support	Minimum Qualifications
Yes	Yes	1. Primary Support Engineer must have 10+ years of Oracle EBS experience.
Yes	Yes	2. Vendor must provide 24/7 support with guaranteed 30 minute or less response time, for priority 1 and 2 issues.
Yes: 75 team members	No – 35 team members	3. Vendor must have over 50 employees with at least 10 years of Oracle EBS experience.
Yes – 6 years	No – 3 years	4. Vendor must have been in the Oracle EBS 3rd party support business for more than 5 years.
Yes – 165 EBS Customers	No – 36 Oracle EBS Customers	5. Vendor must have over 50 clients in the Oracle EBS 3rd Party Support Space.
Yes – 40 EBS 12.1 or higher Customers	No – 18 Oracle EBS 12.1 Customers	6. Vendor must have over 25 clients with Oracle ERP Release 12.1 or higher.
Yes – 13 Customers	No – No EBS HR/Payroll	7. Vendor must have over 10 clients with similar Oracle EBS footprint as Clark County (Financials; HR; Payroll).
Yes – 93 Customers	No	8. Vendor must have over 50 clients in the Public Sector, across all landscapes (Oracle, SAP, etc.).

The Chief Information Officer recommends approval of this resolution.



ADMINISTRATIVE POLICY IMPLICATIONS

None

COUNCIL POLICY IMPLICATIONS

None

PREVIOUS REVIEWS AND ACTIONS

None

COMMUNITY OUTREACH

None

BUDGET IMPLICATIONS

YES	NO	
X		Action falls within existing budget capacity.
	X	Action falls within existing budget capacity but requires a change of purpose within existing appropriation
	X	Additional budget capacity is necessary and will be requested at the next supplemental. If YES, please complete the budget impact statement. If YES, this action will be referred to the county council with a recommendation from the county manager.

SUBMITTED BY: Steve Dahlberg
DATE: March 24, 2016

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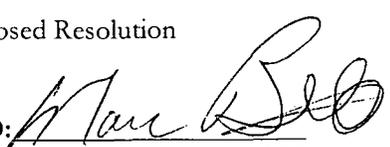
DISTRIBUTION OF COUNTY MANAGER STAFF REPORTS:

DEPARTMENT APPROVALS:


Steve Dahlberg
Information Technology Finance Manager


Sam Kim
Chief Information Officer

Attachments:
Proposed Resolution


APPROVED:
CLARK COUNTY, WASHINGTON
BOARD OF COUNTY COUNCILORS

DATE: March 29, 2016

SR# SR 062-16

RESOLUTION NO. 2016- 03-14

A resolution authorizing Clark County Information Technology to negotiate a contract with Rimini Street, Inc. to purchase software support and waiving the competitive negotiation requirements of RCW 39.04.270 due to a sole source purchase.

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WHEREAS, the County acquired an Oracle ERP/Financial System and went live in November 2002; and

WHEREAS, The County has only utilized support directly with Oracle, which is currently over \$400,000 per year and will currently expire on May 31, 2016; and

WHEREAS, third-party vendors charge up to half the costs of Oracle itself, but may provide limited support of the full Oracle suite of modules, Financial, HR, and Payroll modules and

WHEREAS, due to limited alternative options for full support outside of Oracle directly, Rimini Street, Inc. based upon our requirements is a the sole source; and

WHEREAS, the Board of County Councilors has determined that it is appropriate to waive the competitive negotiating requirements for the above reasons; now, therefore,

THE BOARD OF COUNTY COUNCILORS OF CLARK COUNTY, STATE OF WASHINGTON, HEREBY RESOLVE AS FOLLOWS:

1. The Chief Information Officer is authorized to negotiate a contract amendment to acquire software support from Rimini Street, Inc.; and
2. The competitive negotiating requirements of RCW 39.04.270 are hereby waived, as this is a sole source purchase and involves special market conditions.

ADOPTED this 29 day of March, 2016.

BOARD OF COUNTY COUNCILORS
FOR CLARK COUNTY

Attest:

Jane Redline
Deputy Clerk to the Board

By: *Marc Boldt*
Marc Boldt, Chair

Approved as to form only:
ANTHONY F. GOLIK
Prosecuting Attorney

Amanda Migchelbrink
Amanda Migchelbrink

By: _____
Jeanne E. Stewart, Councilor

By: _____
Julie Olson, Councilor

By: _____
David Madore, Councilor

By: _____
Tom Mielke, Councilor