



CLARK COUNTY

Last Updated: October 25, 2016

TO: Holders of Specifications Relating to: Bid # 2645
Annual Polymer for Salmon Creek Wastewater Treatment Plant

RELEASED DATE: Wednesday, October 19, 2016
FROM: Priscilla Ricci, C.P.P.B. *PR*

SUBJECT: Additional Information/Clarifications to Specifications

Question 1) Just looking for some clarification as I am not sure what is needed? If I read the bid correctly we are supposed to bid a polymer and price to be opened on November 1. Then we run trials if it is determined that trials are needed? And are we supposed to jar test prior to bid opening?

Answer 1) **First you will need to jar test to even be able to determine what the best suited polymer would be for our material, that would then be presented for initial bid to find the top three suppliers based on cost per lb. of active polymer. Without jar testing, you wouldn't know which polymer would work for our application. You will need to come and jar test and do you own evaluations of our sludge's (GBT AND BFP) to be able to supply a best possible performer for our applications at the time of bid opening. Polymer further polymer jar testing and trials could start after that if there was any need to go to that length.**

Question 2) What is the annual volume?

Answer 2) **We estimate 103,500 pounds of product annually.**

Question 3) Is delivery ever made in bulk?

Answer 3) **No, the product will only be accepted by tote at this time.**

Question 4) Totes must contain at least 2300 pounds of polymer product – is this the total volume per shipment?

Answer 4) **No, a standard order would be 9200 – 13800 pounds per order.**

Question 5) Who is the incumbent?

Answer 5) **SNF Polydyne**

Question 6) What is the incumbent product name?

Answer 6) **Clarifloc C-9555**

Question 7) What is the incumbent price?

Answer 7) **\$1.00 PER/LB of active polymer**

Question 8) What is the mechanism for price increases?

Answer 8) **Increase in cost associated with production materials.**

Question 9) When can we come and do jar testing?

Answer 9) **Immediately, send an email to Travis.Capson@clark.wa.gov to schedule a date and time.**