

Memo

To: Clark County Council

From: Max Ault, Interim President, Columbia River Economic Development Council

Date: July 17, 2018

Re: 2018 Large Site Inquiries with Rail

The Columbia River Economic Development Council (CREDC) serves as the primary point of contact for site selectors and company clients interested in relocating to Clark County, Washington.

Serving as the State-appointed Associate Development Organization (ADO) for Clark County, the CREDC is a public-private partnership of over 150 investors and strategic partners working together to advance the economic vitality of the community through business growth and innovation. In support of this mission, two of our areas of service are fostering business growth among existing businesses and recruiting new companies to Clark County.

Traded sectors with the greatest opportunity for growth in Clark County include clean technology, computers and electronics, software, life sciences (pharmaceutical manufacturing), and metals and machinery, which all require large employment sites and urban services. Clark County is poised for growth in these sectors given our concentration of talent and alignment with education programs.

CREDC maintains diligent notes describing project leads, including site specifications and infrastructure needs. Since the beginning of 2018, CREDC has received six new project leads for companies requiring 20+ acres for development, all of which prefer or require access to rail. The attached summary includes rail preferred and required project leads dating back to 2011.

Date: July 17, 2018

Re: Large Site Inquiries with Rail – 2018 YTD

2018 YTD Clark County Large Site Inquiries with Rail

DATE	NAME	INDUSTRY	ACRES	EST. JOBS	RAIL
1-18	Salt	Dist/Logistics	20	300	Preferred
2-18	Rock	Unknown	50+	Unknown	Required
3-18	Developer	Mfg	20-100+	Unknown	Required
5-18	Pony Express	Mfg	350+	3,039	Required
5-18	Press	Paper Mfg	200+	Unknown	Required
6-18	Inspirit	Mfg	70+	Unknown	Preferred

2017 Clark County Large Site Inquiries with Rail

DATE	NAME	INDUSTRY	ACRES	EST. JOBS	RAIL
3-17	Crystal	Glass Mfg	100 - 150	500-800	Preferred
4-17	Julep	Paper Mfg	30 - 50	100	Required
5-17	Tile	Mfg & Office	22	100	Preferred
7-17	Zen	Chem Mfg	10 - 15	20	Required
7-17	Supernova	Battery Mfg	150	500	Required
7-17	Noah	Mfg	100 - 200	Unknown	Preferred
8-17	Mitt	Metals Mfg	500 – 1,000	1,000	Required
8-17	Eagle	Clean Tech Mfg	150 - 400	1,000	Required
9-17	Epic2	Paper Mfg	100	150	Required
9-17	Renaissance	Clean Tech Mfg	20+	1,000	Preferred
10-17	Fish	Warehouse/Cold	10-20	Unknown	Preferred
11-17	Bold Eagle	Clean Tech	160	3,500	Required
11-17	Sawdust	Mfg	10-20	500	Preferred
11-17	Ellis	Paper Mfg	800-1,000	600	Required

Former Clark County Large Site Project Inquiries

YEAR	NAME	INDUSTRY	ACRES	RAIL
2011	L'Aurora	Food Processing	100	—
2012	—	Food Processing	200	—
2013	Rush	Mfg	200 - 300	—
2013	—	FTZ Mfg	45	—
2014	Wildcat	Mfg	40 - 80	—
2015	—	—	200 – 300	Required
2015	—	—	150	Required
2015	—	—	100 - 250	Required
2015	—	—	100	Required
2016	Epic	Warehouse/Dist	50 - 60	—
2016	Tremendous	Warehouse/Dist	50 – 100	—